











**Wisconsin Towing Association**  
Board Meeting Agenda  
Guy's Truck and Towing – Galena, IL  
November 9, 2024

-  **Call to Order**
-  **Secretary's Report**
-  **Membership Report**
-  **Financial Report**
-  **Legislative Report**
-  **TRAA Report**
-  **Training and Education Report**
-  **New Business**
-  **Next Meeting**
  - **March, 2025**
-  **Adjourn**

**WISCONSIN TOWING ASSOCIATION  
BOARD OF DIRECTORS MEETING MINUTES  
June 23, 2024  
Chula Vista Hotel, Wisconsin Dells**

Chairman Jamon Ingelse called meeting to order at 10:54 a.m.

**In Attendance – see attached sheet**

**Meeting Minutes**

Chair Ingelse called on Dan Johnson to read the minutes of the March 2, 2024 board meeting. A motion by Junior Merten and seconded by Mark Salentine was made to accept the meeting minutes as submitted. Motion carried.

**Financial Report**

Provided at the Annual Meeting

**Membership Report**

Provided at the Annual Meeting

**Legislative Report**

Provided at the Annual Meeting

**Other Business**

Shane Coleman with ERSCA discussed the educational program provided by his organization. Wayne Lammert suggested that the educational and training programs and events be added to the WTA Web site. Glenn Meyer suggested that other training opportunities offered in other states also be added to the Web page. Bill Sellner offered his location as a possible training site for October. Alex Schmidt said that Chula Vista staff was not checking the food tickets at the afternoon cookout. Aaron Richard offered Guy's new facility in Galena, Illinois for the October board meeting.

The next board meeting will be October of 2024 at Guy's Truck and Tractor, new facility in Galena, Illinois. A firm date was not decided. Seeing no other business, a motion to adjourn was made by Aaron Richard and seconded by Junior Merten. Motion passed, meeting adjourned at 11:13 a.m.

Respectfully submitted,

Dan Johnson, Secretary  
Wisconsin Towing Association

WI Towing Association Board Meeting  
General Attendance

PLEASE PRINT

| NAME           | COMPANY          |
|----------------|------------------|
| DAN JOHNSON    | WTA              |
| JOHN MERTEN JR | MERTEN'S         |
| Nancy Brust    | Milwaukee        |
| Donna Ingelse  | Lanser Towing    |
| Joyce Lanser   | Lanser Towing    |
| Marilyn Rogers | Dewey's          |
| Josh Wedel     | Dewey's Towing   |
| Jean Wedel     | Dewey's Towing   |
| Alex Douglas   | Al's Towing      |
| Tucker Douglas | Al's Towing      |
| Ceri Roskopf   | Roskopf's Towing |
| Jeff Roskopf   | Roskopf's Towing |
| GREG LAABS     | HEAVY DUTY       |
| TOM HEDGLIN    | AREA WIDE TOWING |

WI Towing Association Board Meeting  
General Attendance

PLEASE PRINT

NAME

COMPANY

|                         |                              |
|-------------------------|------------------------------|
| <del>JIM GLORIOSO</del> |                              |
| Betty Parnham           | Johnson Towing               |
| Darrell Parnham         | Johnson Towing               |
| Zips All Direct N       | Ray Mark                     |
| Lee Lovett II           | ON TIME TOWING               |
| Joe Schultz             | HOMERS                       |
| HOMER SCHULTZ           | HOMERS                       |
| Ryan Tessnad            | Emergency Strucking & Towing |
| Mark Bruehlert          | Terry's Towing               |
| DION MAUSS              | KEN'S Ser: Cent.             |
| Bill Sellner            | Bills Towing                 |
| Kathy Sellner           | Bills Towing                 |
| Kody Sellner            | Bills Towing                 |
| KEN WEBER               | KWTS                         |
| TOM MENZEL              | PRAIRIE LAND                 |

WI Towing Association Board Meeting  
General Attendance

PLEASE PRINT

| NAME                     | COMPANY                   |
|--------------------------|---------------------------|
| Jim Weyandt              | Express Towing & Recovery |
| <del>Wayne Lammeft</del> | <del>Rod's Towing</del>   |
| Marion Lammeft           | Rod Towing                |
| Kyle Gessler             | Gessler Auto Towing       |
| Mark Salentine           | Ray's Towing, Inc.        |
| MARK PIATT               | PIATT'S Garage            |
| Marty Platt              | Platt's Garage            |
| Steve DAVIS              | DAVIS CITGO               |
| Pat Kumbier              | Kumbier Towing            |
| Kim Kumbier              | Kumbier Towing            |
| Wayne Lammeft            | Rod's                     |
| Glenn O'neill            | Day and Nite Towing       |
| Craig Holdbeck           | Holdbeck Towing           |
| John Glorioso            |                           |



WI Towing Association Board Meeting  
General Attendance

PLEASE PRINT

NAME

COMPANY

|                  |                               |
|------------------|-------------------------------|
| AARON Richard    | Guy's Towing - Kieler         |
| Guy Richard      | Guy's Towing Kieler           |
| Ben Richard      | Guy's Towing Galena, IL       |
| Tyson Richard    | Guy's                         |
| Ryan Richard     | Guy's Truck Service - Kielers |
| Sean Zacher      | Zacher Truck                  |
| JAI GRUNEWALD    | Ken Weber Towing              |
| J. J. Sancinetti | NES Towing                    |
| Chase Leonard    | Floyd's                       |
| Mary Weber       | Ken Weber Towing              |
| Dave Whealon     | Whealon Towing + Service INC  |
| Deem Myto        | Tomlinson INC                 |
| Craig Rodenbaugh | Craig's Towing                |
| Sue Rodenbaugh   | Craig's Towing                |
| Kyle Brown       | Brown's Services              |
| Jordan Brown     | Brown's Services              |

**WISCONSIN TOWING ASSOCIATION  
MEMBERSHIP REPORT  
NOVEMBER 9, 2024**

**New Members**

| <b><u>COMPANY</u></b> | <b><u>TYPE</u></b> | <b><u>JOINED</u></b> |
|-----------------------|--------------------|----------------------|
| 180 Auto and Towing   | TOWING             | 8.30.24              |
| Mac's Towing LLC      | TOWING             | 9.18.24              |
| Trent's Towing LLC    | TOWING             | 10.23.24             |
| American Truck Center | TOWING             | 10.24.24             |

**Total: 4**

**Cancelled Members**

|                       |        |                      |
|-----------------------|--------|----------------------|
| Kabus Auto            | Towing | Sold business/trucks |
| Fred's Towing         | Towing | Closed               |
| MKE Towing            | Towing | Non-payment          |
| DN N DRTY Towing      | Towing | Non-payment          |
| TowTrax               | Allied | Non-payment          |
| Bossert Auto          | Towing | Non-payment          |
| Chucky Bauer          | Friend | Non-payment          |
| Hovland Tire and Auto | Towing | Sold business        |
| Graveyard Auto        | Towing | Non-payment          |

**Total: 9**

|                         |            |
|-------------------------|------------|
| <b>Towing Companies</b> | <b>131</b> |
| <b>Allied</b>           | <b>9</b>   |
| <b>Out of State</b>     | <b>8</b>   |
| <b>Friends</b>          | <b>5</b>   |
| <b>Total members</b>    | <b>153</b> |

**WI Towing Association  
Treasurer's Report  
November 9, 2024**

Between October 1, 2023 and October 31, 2024, Wisconsin Towing Association revenue was \$114,892 and expenses were \$128,102 with a Fund Balance as of November 1, 2024 of \$38,307.

Tow Show revenue was \$77,290. Expenses were \$53,699.

As an update on the Bill Tomlinson Education Fund, the total revenue to date is \$19,400 while total expenditures are \$12,000.

Financial statements are in the packet, and this concludes the financial report.



Wisconsin Towing Association  
Profit Loss Comparison

|   | <u>Oct 23 - Sep 24</u>   | <u>Oct 22 - Sep 23</u>  |
|---|--------------------------|-------------------------|
| <b>Other Income/Expense</b>             |                          |                         |
| <b>Other Income</b>                     |                          |                         |
| <b>Contribution Income</b>              | 2,126.50                 | 2,571.50                |
| <b>Convention Income</b>                | 71,276.68                | 76,129.62               |
| <b>Dues</b>                             | 37,129.50                | 36,240.50               |
| <b>Seminar Income</b>                   | 4,450.00                 | 0.00                    |
| <b>Total Other Income</b>               | <u>114,982.68</u>        | <u>114,941.62</u>       |
| <b>Other Expense</b>                    |                          |                         |
| <b>Administrative Fees</b>              | 53,400.00                | 53,400.00               |
| <b>Association Meetings</b>             | 0.00                     | 428.57                  |
| <b>Contributions &amp; Scholarships</b> | 4,701.04                 | 13,970.00               |
| <b>Convention Expenses</b>              | 53,699.09                | 46,945.61               |
| <b>Membership Dues/Subscriptions</b>    | 1,000.00                 | 1,000.00                |
| <b>Office Supplies</b>                  | 109.00                   | 0.00                    |
| <b>Professional Fees</b>                | 10,731.00                | 0.00                    |
| <b>Seminar Expenses</b>                 | 4,270.11                 | 0.00                    |
| <b>Travel Expenses</b>                  | 192.63                   | 466.36                  |
| <b>Total Other Expense</b>              | <u>128,102.87</u>        | <u>116,210.54</u>       |
| <b>Net Other Income</b>                 | <u>-13,120.19</u>        | <u>-1,268.92</u>        |
|   | <u><b>-13,120.19</b></u> | <u><b>-1,268.92</b></u> |

**Wisconsin Towing Association  
Balance Sheet Comparison**

|                                       | <u>Sep 30, 2024</u>        | <u>May 31, 2024</u>        |
|---------------------------------------|----------------------------|----------------------------|
| <b>ASSETS</b>                         |                            |                            |
| Current Assets                        |                            |                            |
| Checking/Savings                      |                            |                            |
| Total Checking                        | \$ 38,307.29               | \$ 71,288.59               |
| Total Checking/Savings                | <u>38,307.29</u>           | <u>71,288.59</u>           |
| Total Current Assets                  | <u>38,307.29</u>           | <u>71,288.59</u>           |
| <b>TOTAL ASSETS</b>                   | <u><b>\$ 38,307.29</b></u> | <u><b>\$ 71,288.59</b></u> |
| <b>LIABILITIES &amp; EQUITY</b>       |                            |                            |
| Equity                                |                            |                            |
| Fund Balance                          | \$ 38,307.29               | \$ 71,288.59               |
| Total Equity                          | <u>38,307.29</u>           | <u>71,288.59</u>           |
| <b>TOTAL LIABILITIES &amp; EQUITY</b> | <u><b>\$ 38,307.29</b></u> | <u><b>\$ 71,288.59</b></u> |

**WI Towing Association  
Legislative Report  
November 9, 2024**

**LEGISLATURE OUT OF SESSION**

The 2025-26 State Legislature is out of session and legislators will return to the duties during the first week of January, 2025.

We believe Republicans will hold the majority in both Houses, but the number of seats held primarily in the State Assembly will tighten up between the two parties.

**PRIVATE PROPERTY IMPOUND TOWING FEES**

Following the Tow Show this year, we initiated a request of the DOT to consider potential revisions to Wisconsin Administrative Code Trans 319, the towing of vehicles on private property.

Specifically, the Association has had a meeting with top DOT officials to consider increases to the fees for towing vehicles, including a new request to create a fee structure for towing of commercial motor vehicles.

The letter to the DOT is included in your packet, which was sent on September 10, 2024. To date, we have not received a response from the DOT but we're hopeful the continue our discussions with them.

**FEDERAL TRADE COMMISSION – JUNK FEES**

In September, the Towing and Recovery Association of America (TRAA) - along with 18 state towing associations - submitted comments and a response to the Federal Motor Carriers Safety Administration (FMCSA) following a June meeting between the agency and a number of industry stakeholders regarding the FTC's proposed "junk fee" rule.

TRAA has been meeting with agency heads and members of Congress to provide a better perspective on the issue and offer additional comments regarding pricing practices within the towing industry.

In their public comments, the American Trucking Association (ATA) supports TRAA's suggestion of a FMCSA task force. The ATA supports the creation of and would welcome participation in such a task force.

Since the June meeting, the FTC has not taken any further action on the rule to the best of my knowledge.

## **DOT SECRETARY THOMPSON DEPARTS**

DOT Secretary Craig Thompson has left the agency for a position as vice chancellor at UW-Madison.

Deputy DOT Secretary Kristina Boardman has been appointed to take Thompson's place and will become the first woman to serve as secretary of the department.

Boardman has 20 years of experience with the DOT and previously served as the administrator of the Division of Motor Vehicles. Before that, she spent a decade in the State Assembly as a legislative aide.

This concludes the Legislative Report.



# Wisconsin Towing Association

**FIRST VICE CHAIR**  
Craig Goldbeck  
Goldbeck's Towing

**CHAIR**  
Jamon Ingelse  
Lanser Garage and Towing

**IMMEDIATE PAST CHAIR**  
Jean Wedel  
Dewey's Towing

## **Comment and Suggested Revisions to Wisconsin Administrative Code Trans 319 - Relating to Towing of Vehicles**

September 10, 2024

On behalf of the Wisconsin Towing Association, I appreciate your consideration of revisions to Wisconsin Administrative Code Trans 319, relating to the towing of vehicles.

As you know, 2013 Wisconsin Act 76 requires and authorizes the Wisconsin Department of Transportation to establish reasonable rates for the removal and storage of unauthorized vehicles parked on private property, per Wis. Stats s. 349.13(3m)(e). While the Wisconsin Towing Association understands the difficulty of creating such rates, the members believe the schedule of fees for towing should be modified to better reflect current economic conditions.

You have requested additional information to justify this request. To that end, please review the comparison chart below which details fuel costs, equipment costs, labor costs, and overall rate of inflation between 2016 and 2023. We believe this chart clearly illustrates the need for modifications to the fee structure.

| EXPENSE                   | IN 2016          | IN 2023          | PERCENTAGE INCREASE                             |
|---------------------------|------------------|------------------|---|
| NO. 2 DIESEL FUEL         | \$2.14 - \$2.51  | \$3.70 - \$4.23  | 72.8% - 68.5%                                   |
| DRIVER LABOR (WAGES ONLY) | \$16.50 per hour | \$19.50 per hour | 18%   |
| LIGHT DUTY TOW TRUCK      | \$32,385.00      | \$43,970.00      | 36%   |
| MEDIUM DUTY FLATBED       | \$55,000.00      | \$94,900.00      | 73%   |
| RATE OF INFLATION         | 1.26%            | 4.10%            | 3.52%, which equals a price increase of 27.37%. |

Based on the information above, the Wisconsin Towing Association believes an increase of approximately 35% to both the fee for towing and the fee for any additional expenses associated with the tow is a reasonable adjustment. The end result - rounded up - would increase the current towing fee from \$150 to \$200, and the current fee for additional costs from \$150 to \$200.

As in 2016, the Association is also requesting new language to automatically adjust the rates on an annual basis based on the yearly consumer price index. As mentioned during our meeting, similar language exists under Wis. Stats. s.779.415(1g)(c) relating to an annual dollar amount adjustment by the Wisconsin Department of Agriculture, Trade and Consumer Protection for towing and storage fees.

Finally, Trans 319 was initially crafted based on a presumption it would apply mostly to passenger vehicles with a gross vehicle weight rating of 10,000 pounds or less. However, it has been the experience of many tow operators that commercial motor vehicles with a GVWR of more than 10,000 pounds have been serviced under the terms and rates of Trans 319, perhaps as much as 25% of the calls in this regard. Thus, the Wisconsin Towing Association would request the Department to consider adding a new section which specifically applies to servicing such vehicles. The Association would suggest two options for the Department to consider for a vehicle with a GVWR of 10,001 pounds or more.

The first option would be to simply insert language which reads, "For a vehicle with a GVWR of 10,001 pounds or more, the rate would be determined by that which is considered commercially reasonable." This option avoids the "one rate fits all" fee structure, as well as offer flexibility in pricing both now and looking forward. It also creates a situation where the fee structure would appropriately move along with current economic conditions, thus avoiding any future changes. This option is the most-favored amongst Association members.

The second option would be a maximum hourly rate for towing of such vehicles. By creating a maximum hourly rate, the code would be more reflective of all the additional measures needed to remove a large, commercial motor vehicle, while again, move away from a "one rate fits all" fee structure. Based on current rates for towing commercial motor vehicles, the Wisconsin Towing Association believes a maximum rate of \$350 per hour would be reasonable, however this rate would need to be tied to the aforementioned consumer price index adjustment request.

Thank you for your time and consideration of this request. Please contact me if you would like to discuss these options further and hopefully move forward with revisions to Trans 319.

Respectfully submitted,

**Dan Johnson**



Wisconsin Towing Association  
562 Grand Canyon Drive  
Madison, WI 53719  
(608)827-5783



**WISCONSIN TOWING ASSOCIATION BYLAWS**

**(Adopted April 13, 1989)**

**(Amended June 7, 1992)**

**(Amended June 18, 1995)**

**(Amended October 17, 1998)**

**(Amended June 21, 2015)**

**ARTICLE I - OFFICES**

The office of the Association shall be located in the city of Madison, Wisconsin or in such other city as may be selected by the Board of Directors.

**ARTICLE II - MEMBERSHIP**

SECTION 1. Qualifications. Membership shall be open to any individuals, partnerships or corporations who are directly or indirectly engaged in the business of towing and/or recovery of motor vehicles in this State, whether wrecked, disabled, or in good operating condition over the highways, streets and ways of this State.

SECTION 2. Classes of Membership. The Association shall have regular and associate classes of membership.

(a). Regular membership shall be open to any person, partnership or corporation domiciled in the state of Wisconsin directly engaged in the business of towing and/or recovery of motor vehicles privately or for hire.

(b). Associate membership shall be open to any company or individual wishing to lend their support to the Association and shall be called associate membership.

SECTION 3. Application for Membership. Application for membership shall be made upon an application form as required by the Board of Directors.

SECTION 4. Membership Fees and Dues. The Board of Directors may determine from time to time the amount and terms of payment of any membership fees and/or annual dues payable to the Association by applicants for membership.

SECTION 5. Termination; Reinstatement. Membership in the Association may be terminated as follows:

(a). Membership may be terminated for nonpayment of the membership fees and/or annual dues established by the Board of Directors and assessed by the Association.

(b). Membership in the corporation may be terminated by a member at any meeting or by submission to the Association at its registered office of a written notice of their desire to withdraw from membership, specifying the date on which such termination shall become effective.

(c). A former member shall be reinstated to membership upon payment of all dues and fees established by the Board of Directors for membership of good standing in the Association.

**ARTICLE III - MEETINGS**

SECTION 1. Annual & Special Meetings. The annual meeting of this Association shall be held at a place to be selected by the Board of Directors. Special meetings may be called by the Chairman of the Board of Directors.

SECTION 2. Notice of Meetings. A written or printed notice stating the time, location and agenda for the annual and any special meetings shall be mailed to each member at his or her last known address, or electronically mailed to his or her last known e-mail address, by or at the direction of the Secretary, not less than ten (10) days before the holding thereof.

SECTION 3. Quorum. A quorum of any annual or special meeting of the members of the Association shall

consist of 15 percent or more of the members of this Association in good standing present at such meeting.

SECTION 4. Voting. All members in good standing except individual members referred to in Article II, Section 2(b) shall be entitled to cast one vote, in person, upon each matter submitted to a vote at a meeting of members.

#### **ARTICLE IV - BOARD OF DIRECTORS**

SECTION 1. General Powers. The business and affairs of the Association shall be managed by its Board of Directors.

(a). The Board of Directors is authorized to also name Honorary Directors. To be eligible for designation as an Honorary Director, an individual must have been a past director and must have made significant contributions to the Association and the industry over an extended period of time. If a person is approved by at least a two-thirds vote of the Board for designation as an Honorary Director, he or she is specifically invited to every Board function, but would not have voting rights.

SECTION 2. Number, Tenure and Qualifications. The number of directors of this Association shall be seventeen (17) and all active past chairmen representing the person, partnership or corporation who is a member of the Association. No company may have more than one voting member on the Board of Directors. No director may be an Honorary Director and an active past chairman at the same time. Sixteen (16) directors of this Association shall be nominated from the membership at large and shall serve for terms of three (3) years each. Five (5) directors will be elected each year for two years and six (6) directors will be elected once every three years. One (1) director shall be nominated from the Associate membership to serve a term of one (1) year. Such directors shall be elected at the annual meeting to serve their term of office, or until their respective successors shall be duly elected and qualified. Each director and active past chairman shall be a voting member or a designated representative of a voting member of the Association.

SECTION 3. Special Meetings. Special meetings of the Board of Directors may be called by or at the request of the Chairman or any two (2) directors. The person or persons authorized to call special meetings of the Board of Directors may fix the time and place of such meetings.

(a). Notice. Notice of any special meeting shall be delivered at least five (5) days previously thereto by written notice delivered personally, by U.S. mail, first class postage, or electronically mailed to each director at their business address or e-mail address.

(b). Quorum. A majority of the number of directors fixed pursuant Section 2 hereof shall constitute a quorum for the transaction of business at any meeting of the Board of Directors.

(c). Manner of Acting. The act of the majority of directors present at a meeting at which a quorum is present shall be the act of the Board of Directors.

SECTION 4. Resignation. Any director may resign at any time by giving written notice to the Chairman or the Secretary/Treasurer of the Association. Any such resignation shall take effect at the specified time therein, and unless specified therein, the acceptance of such resignation shall not be necessary to make it effective.

SECTION 5. Removal. Any director may be removed, either with or without cause, at any time, by a vote of a majority of the number of members present and voting at a special meeting called for the purpose.

SECTION 6. Vacancies. Any vacancy occurring on the Board of Directors for whatever reason may be filled by the affirmative vote of a majority of the remaining Board of Directors though less than a quorum of the Board of Directors, and each director so elected shall hold office for the unexpired term, or until a successor shall have been duly elected and qualified.

#### **ARTICLE V - OFFICERS**

SECTION 1. Number. The officers of the Association shall consist of a Chairman of the Board of Directors and Vice Chairman of the Board of Directors.

SECTION 2. Election and Term of Office. The officers of the Association shall be elected by the Board of Directors at the first meeting of the Board of Directors held after each annual meeting of the members. Each officer shall hold office for the period of two (2) years, or until his or her successor shall have been elected and duly qualified.

SECTION 3. Resignation. Any officer may resign at any time by giving written notice of his or her resignation to the Board of Directors or the Chairman of Board of Directors. Any such resignation shall take effect at the time specified therein, and, unless otherwise specified therein, the acceptance of such resignation shall not be necessary to make it effective.

SECTION 4. Removal. Any officer or agent elected or appointed by the Board of Directors may be removed, either with or without cause, at any time, by a vote of a majority of the total number of directors, but such removal shall be without prejudice to the contract rights, if any of the person so removed.

SECTION 5. Vacancies. A vacancy in any office, for whatever reason, may be filled by a vote of the Board of Directors, and each officer so elected shall hold office for the unexpired term, or until a successor shall have been duly elected and qualified.

SECTION 6. Chairman. The Chairman shall preside over all regular and special meetings of the Association and of the Board of Directors, and shall have general supervision of the affairs of the Association. He or she shall appoint all standing or special committees deemed necessary to carry on the work of the Association. The Chairman shall be a member ex-officio of all standing and special committees.

SECTION 7. Vice Chairman. The Vice Chairman shall discharge the duties of the Chairman in the event of absence or disability, for any cause whatever of the latter.

## **ARTICLE VI - AMENDMENTS**

These Bylaws may be altered, amended or repealed and new Bylaws may be adopted as follows:

(a). By the affirmative vote of a majority of the members voting on the proposed amendment or amendments, at a regular or special meeting of members, as provided by law; or,

(b). If the Board of Directors has been duly authorized by the members to exercise from time to time the power of amendment, by the affirmative vote of two-thirds of the directors who are present and entitled to vote on the proposed amendment or amendments, at any regular or special meeting of the Board of Directors, as provided by law. Notice of the meeting of members or the Board of Directors and of the proposed amendments or amendments shall be given.